



Arning Companies, Inc. is currently accepting applications for an **OUTSIDE SALES REPRESENTATIVE** to join our team of professionals.

**Responsibilities:**

- Develop and maintain relationships with an assigned customer base, including key accounts, ensuring their satisfaction with our products and services at all times
- Develop and maintain new accounts within an assigned territory.
- Monitor sales trends and product performance results
- Continually enhance sales skills and product knowledge in order to promote a professional image in the field
- Work with other Arning personnel to ensure great customer service from the order to the delivery and installation
- Travel will be required within your assigned territory.

**Qualifications:**

- A Bachelor's Degree is preferred, but prior experience in Sales, especially within our industry, will be considered. A successful Outside Sales Rep must possess the following:
- A strong sales presence
- Problem solving, leadership and listening skills
- Product and vendor knowledge (or the ability to quickly learn it)

**Benefit Package:**

- Competitive wage for qualified individual
- Paid vacation and normal holidays including a floating holiday
- Medical, dental and vision benefits
- Life and short term disability insurance
- Cafeteria 125
- 401K